

CASE STUDY | COUNTRY MATERIALS LIMITED (COMAL)



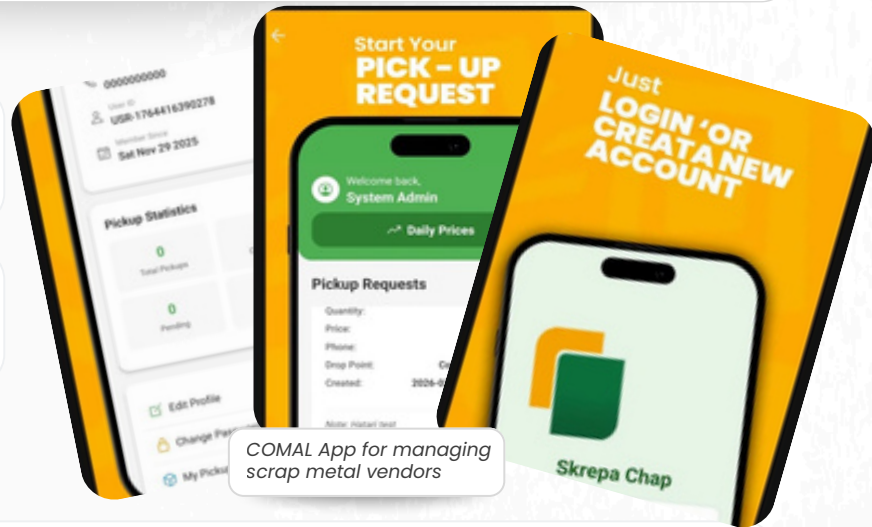
Building a circular steel powerhouse in Tanzania

\$17M

FDI expected

2135

Direct & Indirect jobs
to be created; 55%
direct jobs for women



COMAL App for managing
scrap metal vendors

Driving growth for COMAL

Tanzania's booming construction sector relies heavily on imported raw steel, exposing the economy to price volatility and currency losses. Meanwhile, domestic scrap metal is exported raw, missing out on local value addition.

COMAL is a Tanzanian-owned scrap metal recycling and steel manufacturing company focused on collecting, processing, and transforming locally sourced scrap metal into high-quality steel products for the construction and industrial sectors.

Established in 2022 and headquartered in Dar es Salaam, the company operates through an extensive network of over 1,000 scrap suppliers across Tanzania and is expanding into full-cycle steel production through the development of a modern manufacturing facility in Kibaha.

Manufacturing Africa supported **COMAL's investor readiness** by helping the company:

- Refine its commercial strategy and develop robust financial models
- Craft a compelling Information Memorandum
- With expert support on capital structuring and corporate finance close-out
- Integrate ESG frameworks and GESI strategy

Expected impact



Sustainable job creation

The project is expected to create over 300 direct jobs and more than 1,800 indirect jobs across manufacturing, logistics, scrap collection, engineering, and distribution, while also supporting livelihoods for over 5,000 local scrap vendors and aggregators.



Strengthening local manufacturing

By sourcing 100% scrap metal locally, COMAL strengthens domestic industrial capacity, reduces reliance on imported steel inputs, and support the growth of the country's construction and infrastructure sectors.



Circular economy & sustainability

The company's recycling-based business model promotes sustainable manufacturing by reducing industrial waste, lowering carbon-intensive steel production processes, and advancing circular economy practices within Tanzania's steel industry.

Programme impact achieved to date

£2Bn+

In foreign direct
investment mobilised

150K+

Jobs
committed

300+

Companies being
supported

70+

Companies
raised capital

Looking to scale your manufacturing business? Reach us at:

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