Assessment on opportunity for green construction materials in Kenya

PRELIMINARY

DRAFT

Manufacturing Africa

March 2022





Our focus is on identifying the opportunity for scaling green construction materials in Kenya

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Focus of our work



Green construction seeks to reduce the carbon footprint of buildings and infrastructure through various levers. We focus in this document on green/lower carbon materials and the opportunity to manufacture them in Kenya rather than new building design approaches¹

Greening the construction process includes:

- 1 Replacing typical construction materials with green/lower carbon substitutes
- 2 Reducing construction material demand through design and process optimization (e.g., modular housing & pre-fabrication)
- Reducing emission of buildings through more efficient processes (e.g., heating & insulation, plumbing and greener electricity)

GMs can be classified as:



Green/lower carbon materials:

materials with a lower carbon footprint compared to typical building materials. They replace an existing material completely. E.g.; bamboo, cross laminated timber



De-carbonized materials:

existing products for which the production processes are decarbonized, e.g., via replacing inputs with low carbon versions, processing using biofuels instead of fossil fuels, or capturing carbon emissions during their production. E.g., decarbonized steel and cement

Main objectives



Identify the main green construction materials that can be scaled in Kenya



Determine the potential market size of the green material sector and investment opportunity



Define the barriers to scaling the priority GCMs in Kenya



Define the enabling initiatives necessary to scale GCM production

The global market for green construction materials has been growing at ~13% pa since 2014

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2014

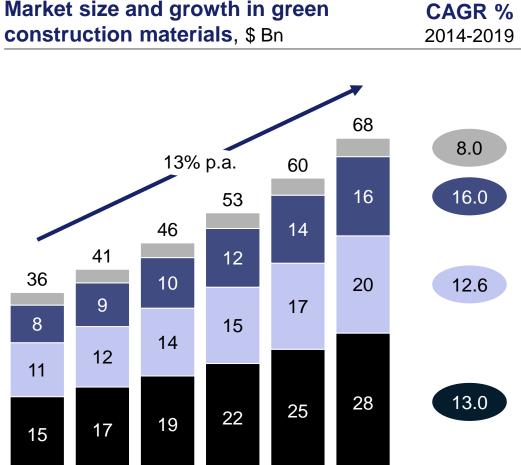
2015

2016

2017

2018

2019



CAGR %

Example impacts of green construction materials

Concrete and cement

 Reduce CO2 emissions, improve insulation

Steel

• Reduce CO2 emissions, reduce steel usage, improve corrosion resistance, increase recycling

Thermal insulation

 Improve heat transmission in buildings

Construction chemicals

 Reduce air losses, improve energy efficiency

Paint and lacquers

 Replace paint preservatives with green ones

Roofing

Other countries Asia North America Europe

 Use durable substrates. reduce heat gains

Windows and doors

 Improve energy efficiency, reduce energy intensity (e.g., reduce aluminum content)

Flooring

 Reduce pollution, reduce emissions of VOC and other substances (e.g., glue)

Wood

Improve longevity of wood products

Source: Global Green Building Materials 2015-2019 3

Major shifts have been occurring in the global construction industry towards green construction materials

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Shifts occurring	Selected approaches	Examples		
Decarbonization of materials	Cement: Shift towards using clinker substitutes to reduce CO2 emissions, or alternative fuels to replace fossil fuels, or carbon capture and storage	Novacem Uses MgO clinker alternative	Uses geopolymer alternative to clinker	Uses of storage substit
	Steel: Shift towards decarbonization of the production process to reduce CO2 emissions, by reducing production losses, reusing scrap steel, using biomass as a fuel, using renewable electricity sources (EAF¹), and new technologies e.g., carbon capture	Recovers metal scrap and recasts it into new products	Secured deal with H2 steel for sourcing decarbonized steel from 2025	Moder in its p negati
Use of green/lower carbon substitutes	Use of lower carbon materials: Shift towards using materials such as cross-laminated timber, rammed	RUBNER holzbau	okolution	umarks bari architects
	earth, low carbon brick and wood	Uses CLT structures as a substitute for cement	Manufactures smart building materials – especially hemp materials	Uses t storing structu

Use of waste materials such as recycled plastic bricks and waste plant fibers



Uses recycled plastic to make bricks



Builds homes using recycled plastic



carbon capture & age and clinker titutes



ernized the furnace plants to reduce ative environmental ct



s timber as a carbonng material to form its ctural walls



Builds innovative houses with materials from plastic

There are 30+ green construction materials in use today globally

Examples of green construction materials in use today globally

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Green construction materials can be categorized as:



- Green/lower carbon materials: composed of materials with a lower carbon footprint compared to typical building materials. They replace an existing materiel. E.g.; bamboo, cross laminated timber
- De-carbonized materials: existing products for which the production processes are decarbonized E.g., decarbonized steel and cement

Interior Finishes

- Natural day plaster
- Low/no-VOC (volatile organic compound) paints, stains, coatings
- Natural fiber flooring
- Paperless dry wall

2

Heating & Air Conditioning

Solar water heating

3

Exterior siding

- Engineered wood
- Fiber concrete
- Composite

4

The framing & building structures

- Engineered wood
- Strawbale
- Insulated concrete forms (ICF)
- Structural insulated panels (SIP)
- Recycled plastic
- Earthen structures (clay, gravel)
- Building material (mix of sawdust & concrete)

5

Flooring

- Bamboo
- Cork
- Engineered wood
- Reclaimed wood
- Recycled rubber
- Carpet tiles
- Recycled plastic (carpeting)
- Precast concrete slab
 - Cross laminated timber
- Decarbonized cement



Insulation¹

- Fiberglass
- Cellulose
- Natural fiber (cotton, wool)
- Cork

6

Doof

Roofing

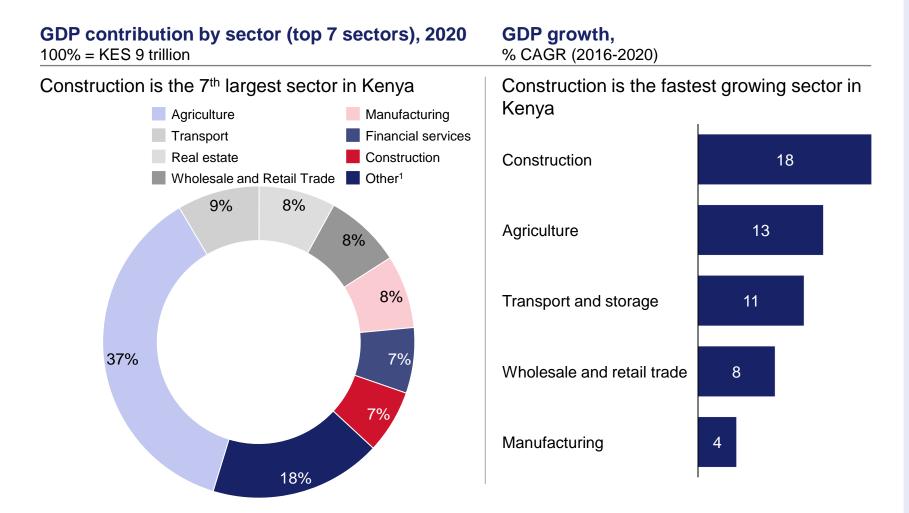
- Decarbonized steel
- Slate/stone
- Thatch
- Solar reflective tiles
- Recycled plastic
- Composite

Source: ARCHITECTURE magazine - Time Space & People; Construction Kenya

^{1.} Insulation is not a common construction practice in Kenyan buildings

In Kenya, construction is one of the fastest growing sectors, so there is opportunity to scale green construction materials

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Construction was the fastest growing sector between 2016-2020 with 18% annual growth

This growth has been driven by a real estate boom specifically commercial buildings and increased spending by the Government on capital projects such as extension of the SGR² line from Nairobi to Naivasha and expansion of the road network across the country

The demand for construction materials is expected to continue growing significantly

^{1.} Mining and quarrying; Electricity and water supply; Accommodation & Food Services; Information and communications etc....,

Standard gauge railway

We selected priority green construction materials by following a filtering process

Steps for selecting priority GCM to scale in Kenya

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Green construction materials that can substitute main construction materials



Most feasible green construction materials to scale in Kenya



Potential market size and enablers to scale priority initiatives

Key questions addressed

What are the main construction materials under the categories of construction end use? (based on % volume of use)

- a Which are the green construction materials that can be used as substitutes for the most demanded construction materials?
- b Which materials could have the highest carbon reduction potential?

Which materials have the a highest potential feasibility to scale in Kenya?

Based on:

- Availability of raw materials
- Availability of technology and capabilities
- Financial impact (e.g., cost effectiveness)
- Environmental impact

- What is the potential market size and investment opportunities?
- b What are the barriers and enablers to scaling each prioritized material?
- c What is the implementation plan to deliver enabling initiatives?

Residential and commercial real estate, and infrastructure, use different types of construction materials

Construction end uses and examples of materials used in Kenya

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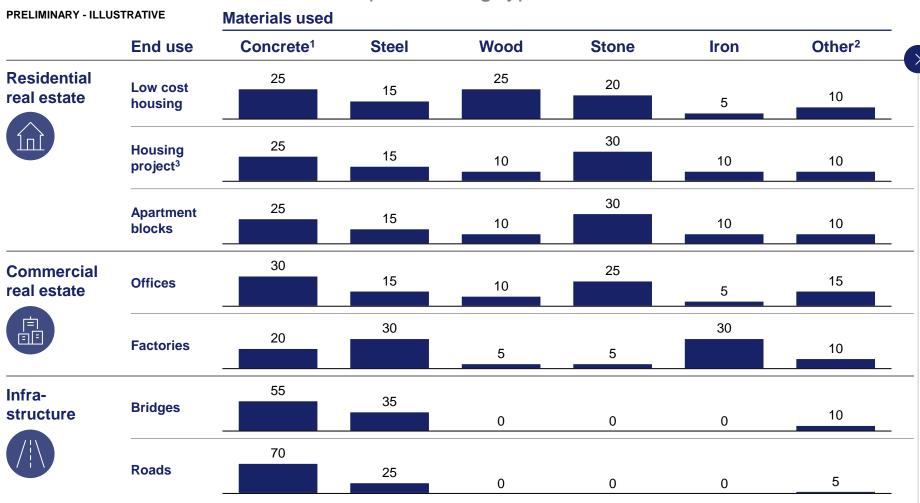
End use	Construction type	Materials used				
		Core materials	Finishes			
Residential real estate	Houses Apartment blocks	Concrete ¹ Gypsum Steel Iron Timber Glass	Paint Ceramic tiles Plastic (cabling) Leather Insulation materials			
Commercial real estate	Retail Offices Healthcare High tech and manufacturing Logistics (e.g., warehousing) Education	Concrete ¹ Steel Timber Glass Aluminium Iron	Paint Fiber concrete siding Mortaless bricks Synthetic stone veneer Exterior insulation and finishing (EIF), Dry block Aluminium composite panels (ACP)			
Infrastructure	Roads Aviation Railways Bridges Dams	Concrete ¹ Steel Asphalt	N/a			

^{1.} Mixture of cement, coarse aggregate, fine aggregate, water, and chemical admixtures

Source: Expert interviews

The most demanded construction materials in Kenya are concrete, steel, and stone

% volume of materials demanded per building type



- Concrete, steel and stone are the most used construction materials across construction end uses:
 - Concrete ~40%
 - Steel ~20%
- Stone ~20%
- within real estate, the main materials are concrete and stone, preferred due to durability and adaptability to sculptural treatment
- Lower cost housing tends to use more wood and lower quality steel
- In infrastructure, concrete
 and steel account for
 ~95% of volumes due to
 their intrinsic properties,
 such as strength, versatility
 and durability

Source: Expert interviews

^{1.} Mixture of cement, coarse aggregate, fine aggregate, water, and chemical admixtures

^{2.} Paint, plastic, ceramic tiles, wall boards and brick

^{3.} For example, NSSF Nyayo estate

There are various green construction materials that can be used as substitutes in Kenyan buildings

Green construction material substitutes for major materials demanded¹

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Materials used

End use			Concrete ²		Steel		Stone		Iron	
Residential real estate	Houses						Clay bricks			
	Apartment blocks		CLT ³ Bamboo		Decarbonized steel		Compressed earth Low carbon		Clay Mud	
Commercial real estate	Offices		Recycled plastics Decarbonized cement		Wood Bamboo CLT		Rammed earth Recycled		Thatch Recycled plastic	
	Factories		Connent				plastic CLT			
Infrastruc- ture	Bridges		_ Decarbonized		Decarbonized		- N/A		- N/A	
	Roads		cement		steel		IWA		- IV/A	



Detailed next in case studies

Residential and

Rationale

commercial real estate
contain a high number
of finishing materials
which have higher
potential to be substituted
by GCM

Infrastructure uses core materials that have fewer substitutes but can be decarbonized

Source: Expert interviews

^{1.} Additional green materials exist to replace other materials

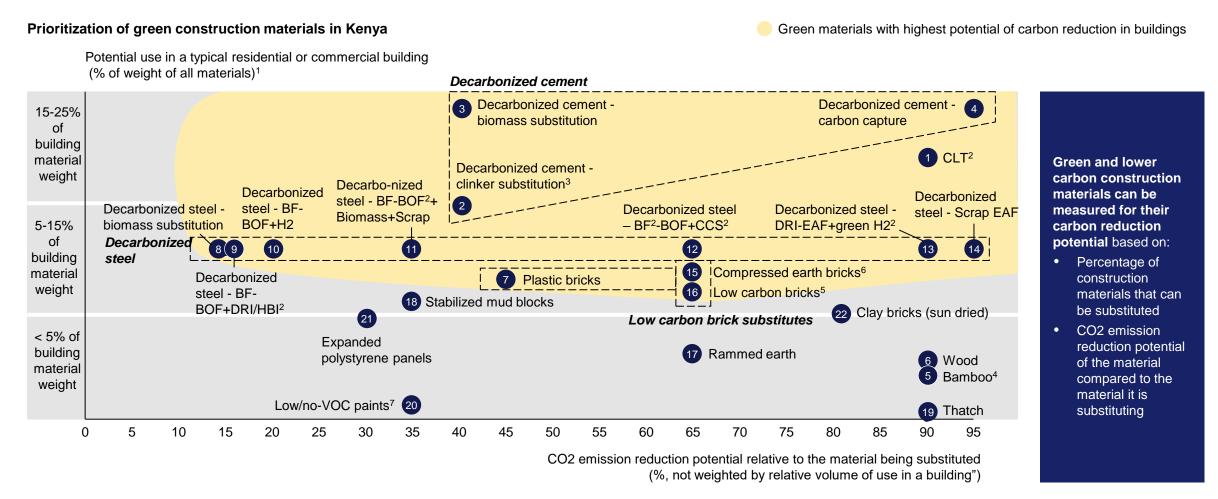
^{2.}Mixture of cement, coarse aggregate, fine aggregate, water, and chemical admixtures

^{3.}Cross laminated timber

Decarbonized steel, decarbonized cement, CLT, and brick substitutes have the highest carbon reduction potential

Impact and feasibility matrix used to identify potential green materials for scaling

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^{1.} For a typical residential or commercial low-rise building; 2. Cross laminated timber, Hot briquetted iron, Basic oxygen furnace, Blast furnace; CO2 capture and storage; Electric arc furnace; Hydrogen; 3. CO2 reduction potential is an average of the CO2 reduction potential from the common clinker substitutes including; granulated slag & fly ash; 4. CO2 substitution is lower that CLT because of preservation and skills needed; 5. Bricks that not require high-temperature firing, and avoid the use of high-energy materials such as portland cement; 6. A building material made primarily from damp soil compressed at high pressure to form block; 7. Have reduced amounts of volatile organic compounds, meaning they don't off-gas as much as traditional paints

Source: Expert interviews; Press search

For prioritized materials, we assessed feasibility and impact across 5 dimensions

Assessment criteria for scaling green construction materials in Kenya

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		Rationale
Feasibility	Availability of raw materials	Establish whether Kenya has sufficient raw materials available (e.g., available within Kenya, or available via a sustainable level of imports)
		Ensure use of raw material would not result in shortage for essential industries (e.g., food production)
	Availability of	Determine whether technology would be available at scale by 2030
	technology	Identify whether investment required to develop the technology and capabilities gains a return by 2030
	Availability of capabilities	Assess if the level of awareness and proficiency of skills required to operate technology is present in Kenya
Impact	Financial impact	Estimate whether green construction material would be cost effective compared to materials they replace
	Environmental (e.g., GHG emission reduction)	Assess Greenhouse Gas (GHG) reduction potential ¹ relative to materials the green construction material replaces Assess additional environmental impact measures other than GHG emissions (e.g., impact on biodiversity, soil, water, air, and vegetation)

Decarbonized cement, CLT, and brick substitutes have the highest potential for scaling in Kenya

Summary	•		d green construction materials in Kenya	Low Medium
Materials	Major decarbonization levers	Feasibility and impact	Rationale	High
Decarbonized cement	 Substitute clinker or use alternative binders (e.g., pozzolans, calcined clay, slaws) Replace fossil fuels with biomass 	ag)	 High potential to scale cement produced with clinker substitution (e.g., pozzolans, section) Kenya is already a global leader in this form of decarbonized cement in terms of volume clinker is substituted and ~85% of cement sold has at least some clinker substitutes increasing the proportion of clinker substituted² to ~50% or with slag and gypsum to cement with clinker substitutes from ~85% today to ~95%, and exploring opportunities. Can be achieved through acquisition of technology (vertical mills) that allows for a horizontal acquisition of the potential to use pozzolanic cement instead of OPC¹ for section for the potential possibility of exploring further use of alternative fuels (e.g., biomass) However, requires research into sourcing alternative supply, upgrading of existing to the thermochemical combustion and burners for direct combustion) and raising awarent fuels for utilization 	umes produced (30% of s); opportunities lie in 95%, increasing volumes of ses for export igher rate of substitution, and elected infrastructure cases echnology (gassifiers for
Decarbonized steel	 Maximize scrap usage and reduce production losses Optimize use of biomass, renewable electricity and hydrogen as a reductant/ fu Use of carbon capture technical reductant in the capture technical reductant in the capture technical reductant in the capture in the c		 Low potential as the highest carbon-intensive processes occur outside of Kenya bei imported, (only 2 integrated steel plants in Kenya; of which one is new, so capex investme other is small). Two possible levers for decarbonization remain: Using scrap steel and biomass via an EAF process. However, limitations in scale due to and fragmented supply of biomass creating transportation challenges respectively Incentivizing importation of "green" steel. However, even globally, technology to scale d not available (e.g., backlog on DRI process technology), or not yet proven (e.g., use of the process technology). 	ents have been made and the o current scrap ban in Kenya ecarbonized steel is limited,
Cross- laminated timber	Replace higher-carbon materials (e.g., cement, stee with CLT (a solid wood pane made from gluing together layers of sawn lumber)		Potential to scale in Kenya due to high carbon emissions reduction potential, and all materials from Uganda and/or Tanzania while stimulating local demand through built the short-term. Over time, will require scaling rigorous forestry management practices in technology Potentially mitigated by the high costs of materials compared to cement or steel; however, exist when considering labor, accompanies of scale, carbon and its and continue integration.	ding pilot CLT buildings in Kenya, and investment in
Low carbon brick substitutes	Replace stone, concrete and fired clay bricks with low carb		exist when considering labor, economies of scale, carbon credits and vertical integration Moderate potential to scale in Kenya due to high carbon reduction emissions potent substitutes, availability of technology and skills for compressed earth blocks and plast Potentially mitigated by the fact that most brick substitutes are only suitable for low rise bui	ic bricks

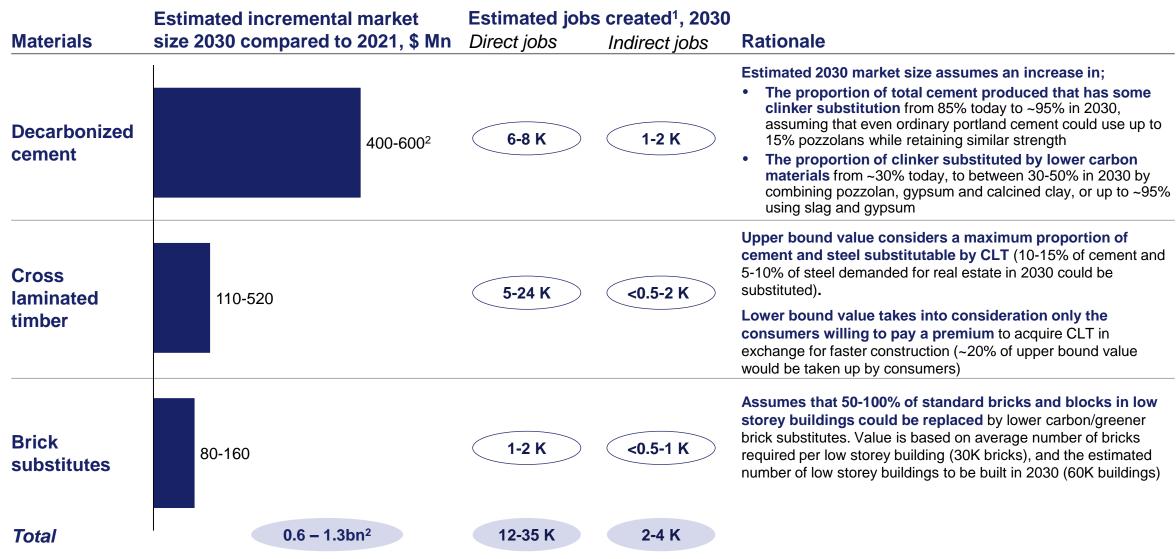
blocks are prone to breakage, plastic bricks face load bearing issues while low carbon bricks have a low tensile strength.

Consumer education is necessary to shift the mindset away from bricks being low quality construction materials

- 1. Ordinary portland cement
- 2. Substituted using pozzolan, calcined clay and gypsum

brick substitutes

The potential combined market size in 2030 for these materials ranges from USD ~0.6-1.3bn, and could create 14K to 39K jobs



[.] Job estimates are based on FCDO's Development Impact Model, which is used by the Manufacturing Africa program. The model was developed by Steward Redqueen. For more information on the model, including underlying data and assumptions, see the Manufacturing Africa website (https://manufacturingafrica.org/). Estimates to the nearest 1,000 jobs, therefore numbers may not add up due to rounding.

This market value might go down due to the introduction of CLT as a substitute for cement

There are various actors working towards scaling the green economy in Kenya

Actors implementing initiatives for green construction materials in Kenya **PRELIMINARY**

Examples of partners

International

Cement

Investing in cement projects associated with Leading a mass timber Breakthrough greenfield plants and capacity expansion while minimizing co2 emission footprint

CLT





Initiative to grow a consortium of partners across the timber value chain for c







Developed CSFEP¹ to increase the use of climate smart forest products by catalyzing market demand with seed funding from Good Energies Foundation and support from Dalberg



Launched a joint-venture called 14Trees to accelerate the production and commercialization of Durabric -an environmentally-friendly, affordable brick



The Ministry has promoted the use of Interlocking Stabilized Soil Blocks (ISSB) technology due to its high appropriateness



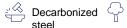
IFC created EDGE, a green building certification system for emerging markets

Climate Smart Forest Economy Program

Source: BuildX research; Press search; Expert interviews 15

There are several overarching initiatives that could move the green construction materials industry forwards

Priority enablers to scale green construction materials in Kenya





Industry stakeholder assessment on relative benefit: High Med

Lo

Category	Potenti	al initiatives	Material	Impact	Potential stakeholders ³
Overall initiative	0	Develop a standard definition for each green construction material that is recognized by the industry (e.g. based on carbon emissions reduction or adoption of certain technologies)	ŶŶ╩ 		KGBS, KEBS
Scaling supply	2 (\$	/			Investors and banks
	3	Implement an inclusive forest-management approach that could provide an opportunity to establish a sustainable wood and CLT industry and facilitate lifting of the logging ban	P	•	Kenya Forestry Services; private sector actors (e.g., Komaza)
	4 🖔	Assess biomass availability and usability across multiple green construction materials industrial processes (e.g. in the decarbonization of cement and steel production)		•	KAM
	5	Require cement producers building new clinker plants to follow the greenest possible processes (e.g., efficient production to reduce co2 emissions and improve clinker quality) in order to get approvals from NCA	Ģ		MoITED; National Construction Authority (NCA)
	6 (\$	Introduce import tariff adjustments to incentivize import of green input materials in Kenya (e.g. clinker and steel billets made with lower-carbon processes)			MoITED, National Treasury
	7	Reduce corporate tax for producers of green construction materials (i.e., particularly CLT) who meet set standards for first years of operation (e.g., from 30% to 15% for first 5 years of operation)	P		MolTED, National Treasury
scaling lemand	8	Introduce VAT exemption on sale of CLT and brick substitutes (that meets the definition outlined above) ²	수 L	•	MoITED, National Treasury
	9	Build demand for green construction materials, by raising awareness among consumers and developers, starting with engaging 2-3 large housing developers to pilot using a minimum percentage of green construction materials in specified projects	ŶŶ [®] B	•	State Department of Housing; National Housing Cooperation; Developers (e.g., Acorn Holdings)
	10	Consider introducing policy that requires a certain proportion of a buildings being constructed to utilize green construction materials (e.g., with EDGE certification)	1 P 4 B	•	MoITED, National Treasury
	10	Revise building codes ¹ to allow and guide on use of CLT, low carbon bricks and other green construction materials as acceptable material in the Kenyan construction industry	유 툞		State Department for Housing; AAK; NCA; KGBS

- Revised building codes have already been drafted, and are awaiting gazettement
- VAT exemptions for specific categories of decarbonized cement could also be offered

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Financial institutions could incentivize the production or usage of green construction materials

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Potential instruments					
Debt	Provide loans to GCM producers and green housing developers with interest linked to green KPIs / targets. Companies that achieve their green targets benefit from favorable interest rates				
Equity	Equity investment to producers, developers or projects leveraging green materials and technology to address environment challenges				
Grants	Direct cash to support public and private actors to enable eco-friendly transformation through green materials				
Guarantees	Credit guarantees to green housing developers and producers to mobilize funding for their projects				
Carbon credits	Facilitating the sale and purchase of carbon credits that compensate for GHG emissions emitted elsewhere				
Consumer finance	Support individual consumers to access mortgages for green housing at competitive interest rates				

Examples



IFC provided USD 150mn subordinated loan to KCB in 2020 to support sustainable climate finance and scale-up lending to MSMEs

KCB participates in Green Climate Fund Accreditation program

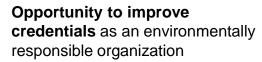


Issued a USD 42.5mn green bond to finance green and environmentally friendly accommodation for 5,000 university students in Nairobi



IFC and Dutch FMO provided a USD 225mn loan to FirstRand Bank to finance SME's climate-friendly infrastructure, agriculture and manufacturing initiatives

What could financial institutions gain from offering these incentives?



Opportunity for companies to yield a positive stock market reaction based on improvements environmental performance

Expansion of instruments portfolio by offering innovative instruments to finance green relevant projects

Potential access to government support that allows banks to channel capital to the green economy (e.g., guarantees backed by government, fiscal incentives for nascent sectors)

The revised building code allows for a broader set of construction materials, but does not explicitly mention green construction materials

	Current building code (1968)	Revised building code (planned 2022)		
	The code limits the types of materials that can be used for different building purposes. These include stone, wood, sandlime, concrete bricks and blocks, metal etc.	The code does not limit the types of materials can must be used, but rather specifies minimum performance required for a building, within which any material can be		
	These materials are typically either expensive or imported materials from European design standards which conform to the European context (e.g., snow loads on roofs)	used. Allows for commonly available building materials that meet the desired level of performance e.g., mangrove timber or coral stones for the costal region		
Approved materials and	Does not provide for the use of selected common building materials including (not exhaustive):	There are no materials explicitly banned, however there is still no mention of some newer innovative materials such		
technology	 Cross laminated timber Precast concrete panels Clay bricks and timber (unless tested and certified for strength by KEBS¹ and conform to British standards) Second-hand materials (e.g., plastic bricks, construction and demolition waste) 	as CLT, precast concrete panels, expanded polystyrene panels, compressed earth blocks etc. This may result in challenges in getting approvals for the use of these materials		
	Measurements in imperial system	Measurement will be in the metric system		
	Lack of clear guidance on how to use the Code	Comes with a handbook, which will explain each clause		
Enforcement measures	Lack of clarity on the party responsible for the enforcement and implementation of the code, resulting in parties sometimes not adhering to the Code	All construction works, contracts or projects either in the public or private sector shall be registered with the Authority ²		
	Limited penalties charged for users not adhering to the provisions of the Code	Seeking to have punitive charges for those who do not adhere to the Code, i.e., Sh1 million or twelve-months sentence in prison		

Kenya Bureau of Standards

The revised building code does not explicitly provide guidance on the use of green construction materials e.g., crosslaminated timber

^{2.} The implementing authority has not yet been appointed

Kenya can implement these initiatives in phases over the next 10 years

Kenya's strategies and policies relating to green economy

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2022



Milestones

A standard definition for each green construction material that is recognized by the industry

Financing incentives launched by 1-2 financial institutions for green construction materials producers

Revised building codes that allow use of CLT, low carbon bricks and other green construction materials

2023-2025

3-5 housing developers committed to using minimum proportion of green construction materials in their projects

Biomass identified and in use across 3+ further cement production plants

1-2 pilot CLT buildings in place constructed using imported timber

New clinker plants adhering to high quality standards and green processes

2026-2030

Inclusive forest-management strategy and sustainable timber industry in place

VAT exemption on sale of CLT and brick substitutes

Reduced corporate tax for producers of green construction materials (i.e., particularly CLT)

Zero-rated import duties for green input materials in Kenya (e.g., clinker and steel billets made with lower-carbon processes)

Potential policy in place requiring certain proportion of buildings to be constructed using green construction materials (e.g., with EDGE certification)



Activities

Set the foundations for raising awareness of what green construction materials are

Launch initiatives that can enable quick wins (e.g., revising building codes) and that may have a long lead time (e.g., scaling forest-management)

Engage 2-3 large housing developers to pilot using a minimum percentage of green construction materials in specified projects

Engage cement players to ensure new planned clinker production facilities follow the greenest processes

Start considering options for tax incentives, VAT exemptions and corporate tax reduction to incentivize consumers and producers of green construction materials

Start to introduce rigorous forestry management practices in Kenya, and investment in CLT production technology

Start producing CLT at small scale, via enabling investments into technology required and importing timber

Scale CLT production using local timber resources via rigorous forestry management practices

Consider options for requiring developers to use a minimum proportion of green construction materials in their buildings

Manufacturing Africa can potentially support the implementation of some of the enabling initiatives

Potential next steps for MA

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Build a coalition of CEOs to drive the agenda on green construction materials and motivate adoption of decarbonization strategies



Support multiple cement companies in developing tailored decarbonization cost curves for different initiatives and helping them define their decarbonization strategy



On Enable investment facilitation for companies willing to produce decarbonized materials for more nascent materials (e.g., CLT, low carbon bricks)



Support the government to build the green industrialization path for green construction materials

